

Senior Relationship Manager / Private Banker

Segetia Wealth Management S.A. is a regulated asset management company, founded in 2000, to serve the financial interests of a limited number of demanding clients. The services offered are those of a Multi-Family Office (management control, reporting, consolidations, structuring of solutions, property administration, wealth management and fund management).

We are looking for an experienced **Senior Relationship Manager** to join our team and contribute to the development of the company.

Your missions:

- Identify and approach new UHNWI customers.
- Develop and manage a portfolio of relationships.
- Develop investment proposals that include all asset classes.
- Maintain and develop strong relationships with our partners.
- Write reports/presentations for clients and management.
- Actively participate in the day-to-day operations of the office and work closely with the team.

Skills and qualifications:

- Banking or higher academic training.
- Significant experience as a Wealth Manager or Private Banker.
- Passion for financial markets and financial instruments.
- Interest and understanding of technological issues.
- Excellent command of French and English, both oral and written.
- Exemplary autonomy, organization, rigor and professionalism.

Profile sought:

- Minimum 10 years of experience as a Senior Relationship Manager.
- Hold a small portfolio of loyal customers.
- Proactive and ambitious entrepreneur with impeccable ethics.
- Residence in Switzerland, Swiss nationality or valid work permit.

We anticipate engaging in constructive discussions, which will be handled with the utmost confidentiality. We look forward to receiving your application and assessing your potential contribution to our growth.

Contact : info@segetia.com